Town of Frisco - Monthly Sales Tax Report

| Summary | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 810,501 | 860,008 | 944,166 | 934,461 | 1,022,780 | 9.45\% | 88319 |
| February | 761,482 | 840,810 | 874,582 | 918,626 | 990,933 | 7.87\% | 72307 |
| March | 953,114 | 1,027,443 | 1,078,959 | 808,837 | 1,144,809 | 41.54\% | 335972 |
| April | 559,937 | 550,119 | 613,059 | 518,806 | 805,306 | 55.22\% | 286500 |
| May | 497,922 | 543,014 | 544,476 | 530,511 | 0 |  |  |
| June | 733,640 | 787,731 | 788,866 | 827,483 | 0 |  |  |
| July | 843,076 | 957,224 | 999,093 | 1,058,958 | 0 |  |  |
| August | 891,413 | 856,044 | 921,708 | 1,048,637 | 0 |  |  |
| September | 768,424 | 788,435 | 860,436 | 1,006,985 | 0 |  |  |
| October | 566,108 | 599,385 | 681,346 | 807,829 | 0 |  |  |
| November | 573,841 | 657,839 | 726,473 | 835,467 | 0 |  |  |
| December | 1,052,401 | 1,150,762 | 1,203,284 | 1,231,165.15 | 0 |  |  |
| Total | \$9,011,859 | \$9,618,814 | \$10,236,448 | \$10,527,766 | \$3,963,829 | 24.62\% | \$ 783,099 |

* Totals include late penalties $\&$ interest...

| Arts \& Crafts | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 318 | 163 | 254 | 965 | 727 | -24.65\% |  | (238) |
| February | 244 | 30 | 536 | 879 | 1,369 | 55.76\% |  | 490 |
| March | 784 | 1,776 | 1,935 | 730 | 2,211 | 202.85\% |  | 1481 |
| April | 3,478 | 56 | 445 | 215 | 1,351 | 527.61\% |  | 1136 |
| May | 277 | 147 | 393 | 314 |  |  |  |  |
| June | 633 | 611 | 1,373 | 1,199 |  |  |  |  |
| July | 1,378 | 2,441 | 1,355 | 3,156 |  |  |  |  |
| August | 5,595 | 5,767 | 5,054 | 2,086 |  |  |  |  |
| September | 979 | 2,316 | 1,769 | 1,772 |  |  |  |  |
| October | 410 | 388 | 333 | 1,243 |  |  |  |  |
| November | 38 | 360 | 503 | 1,645 |  |  |  |  |
| December | 1,814 | 2,208 | 1,499 | 8,144 |  |  |  |  |
| Total | \$15,948 | \$16,263 | \$15,448 | \$22,348 | \$5,658 | 102.86\% | \$ | 2,869 |


| Automotive | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 34,626 | 28,339 | 28,807 | 33,643 | 32,976 | -1.98\% | (667) |
| February | 23,245 | 23,055 | 23,508 | 25,355 | 29,596 | 16.73\% | 4241 |
| March | 25,450 | 23,886 | 23,196 | 25,275 | 32,534 | 28.72\% | 7259 |
| April | 23,487 | 23,770 | 32,247 | 21,616 | 34,394 | 59.12\% | 12778 |
| May | 24,989 | 25,517 | 25,006 | 26,013 |  |  |  |
| June | 31,874 | 28,383 | 25,726 | 31,137 |  |  |  |
| July | 32,522 | 31,531 | 36,953 | 38,164 |  |  |  |
| August | 34,581 | 31,222 | 36,764 | 35,515 |  |  |  |
| September | 27,669 | 27,763 | 35,314 | 43,572 |  |  |  |
| October | 41,342 | 35,628 | 47,744 | 49,885 |  |  |  |
| November | 32,893 | 31,984 | 34,696 | 45,833 |  |  |  |
| December | 30,384 | 31,580 | 37,192 | 46,922 |  |  |  |

Total

| $\$ 363,062$ | $\$ 342,658$ | $\$ 387,153$ | $\$ 422,930$ | $\$ 129,500$ |
| :--- | :--- | :--- | :--- | :--- |

Clothing
February
March
April
May
June
July
August
September
October
November
December
Total

Gifts
January
March
April
May
June
July
August
September
October
November December
Total

| Grocery | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 170,886 | 177,768 | 189,175 | 124,607 | 224,345 | 80.04\% | 99738 |
| February | 165,669 | 173,670 | 188,245 | 196,616 | 223,758 | 13.80\% | 27142 |
| March | 181,072 | 197,143 | 201,316 | 256,827 | 240,180 | -6.48\% | (16647) |
| April | 142,933 | 130,291 | 136,680 | 126,813 | 166,471 | 31.27\% | 39659 |
| May | 101,259 | 109,421 | 110,733 | 138,013 |  |  |  |
| June | 119,132 | 147,908 | 143,192 | 173,379 |  |  |  |
| July | 157,304 | 221,271 | 230,884 | 228,779 |  |  |  |
| August | 272,161 | 173,636 | 186,261 | 219,067 |  |  |  |
| September | 154,227 | 161,446 | 145,958 | 243,702 |  |  |  |
| October | 106,158 | 110,704 | 123,741 | 165,831 |  |  |  |
| November | 97,386 | 141,301 | 128,141 | 183,993 |  |  |  |
| December | 259,177 | 208,191 | 222,570 | 250,265 |  |  |  |
| Total | \$1,927,364 | \$1,952,750 | \$2,006,896 | \$2,307,891 | \$854,754 | 21.27\% | \$ 149,891 |
| Health \& Beauty | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| January | 3,561 | 7,074 | 6,398 | 6,005 | 4,989 | -16.92\% | (1016) |
| February | 7,724 | 3,295 | 3,023 | 2,673 | 3,817 | 42.80\% | 1144 |


| March | 6,870 | 5,994 | 9,221 | 6,794 | 10,330 | $52.04 \%$ | 3536 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: |
| April | 3,851 | 4,237 | 2,649 | 6,611 | 4,509 | $-31.79 \%$ | $(2102)$ |
| May | 3,680 | 3,077 | 2,849 | 1,438 |  |  |  |
| June | 6,018 | 6,437 | 7,759 | 5,893 |  |  |  |
| July | 3,744 | 3,916 | 3,097 | 4,925 |  |  |  |
| August | 3,721 | 3,187 | 4,900 | 5,083 |  |  |  |
| September | 5,453 | 8,540 | 7,137 | 11,549 |  |  |  |
| October | 2,710 | 3,513 | 3,044 | 4,502 |  |  |  |
| November | 2,826 | 2,621 | 18,600 | 4,383 |  |  |  |
| December | 6,916 | 13,527 | 9,980 | 11,853 |  |  |  |
| Total | $\$ 57,074$ | $\$ 65,418$ | $\$ 78,657$ | $\$ 71,708$ | $\$ 23,645$ | $7.07 \%$ | $\$ 8$ |

Home Furnishings
January
February
March
April
May
June
July
August
September
October
November
December
Total

| Home Improvements |
| :--- |
| January |
| February |
| March |
| April |
| May |
| June |
| July |
| August |
| September |
| October |
| November |
| December |
| Total |


| $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22,471 | 19,894 | 40,997 | 40,467 | 45,173 | 11.63\% | 4706 |
| 1,091 | 44,950 | 27,399 | 36,989 | 44,204 | 19.50\% | 7215 |
| 41,251 | 37,378 | 45,890 | 41,262 | 46,842 | 13.52\% | 5580 |
| 34,112 | 36,382 | 51,542 | 83,868 | 60,485 | -27.88\% | (23383) |
| 41,625 | 58,853 | 48,507 | 57,018 |  |  |  |
| 63,439 | 74,330 | 81,412 | 85,823 |  |  |  |
| 45,246 | 63,318 | 62,789 | 78,257 |  |  |  |
| 56,190 | 65,861 | 68,658 | 85,877 |  |  |  |
| 67,264 | 69,828 | 78,183 | 64,177 |  |  |  |
| 48,019 | 59,644 | 61,071 | 63,477 |  |  |  |
| 38,337 | 41,359 | 54,511 | 69,938 |  |  |  |
| 43,967 | 68,225 | 68,000 | 82,152 |  |  |  |
| \$503,012 | \$640,022 | \$688,960 | \$789,305 | \$196,703 | -2.90\% | \$ $(5,883)$ |
| $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| 64,623 | 60,926 | 71,654 | 61,757 | 28,675 | -53.57\% | (33082) |
| 75,564 | 65,361 | 68,088 | 52,671 | 39,902 | -24.24\% | (12769) |
| 67,259 | 78,498 | 79,531 | 19,161 | 48,890 | 155.16\% | 29729 |
| 27,374 | 20,071 | 23,463 | 15,775 | 8,320 | -47.26\% | (7455) |
| 15,695 | 14,470 | 24,586 | 13,034 |  |  |  |
| 34,961 | 37,018 | 24,472 | 24,929 |  |  |  |
| 54,072 | 56,072 | 45,554 | 26,430 |  |  |  |
| 46,517 | 52,877 | 39,550 | 24,898 |  |  |  |


| September | 38,566 | 34,959 | 31,724 | 24,366 |  | -15.79\% | \$ $(23,577)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| October | 21,741 | 21,835 | 19,262 | 14,731 |  |  |  |
| November | 17,926 | 23,560 | 23,824 | 16,496 |  |  |  |
| December | 54,167 | 77,427 | 52,638 | 32,922 |  |  |  |
| Total | \$518,465 | \$543,074 | \$504,348 | \$327,170 | \$125,787 |  |  |
| Liquor | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| January | 34,908 | 37,193 | 36,342 | 36,632 | 48,079 | 31.25\% | 11447 |
| February | 38,396 | 39,724 | 36,712 | 32,818 | 50,486 | 53.83\% | 17668 |
| March | 38,847 | 42,443 | 43,026 | 33,761 | 51,577 | 52.77\% | 17816 |
| April | 19,673 | 19,296 | 21,210 | 28,278 | 28,676 | 1.41\% | 399 |
| May | 17,900 | 19,858 | 18,356 | 26,682 |  |  |  |
| June | 26,991 | 29,682 | 26,450 | 32,649 |  |  |  |
| July | 34,824 | 38,594 | 36,692 | 45,040 |  |  |  |
| August | 23,802 | 33,933 | 33,395 | 42,029 |  |  |  |
| September | 26,368 | 25,824 | 24,418 | 38,718 |  |  |  |
| October | 18,851 | 20,009 | 19,996 | 32,724 |  |  |  |
| November | 24,361 | 27,464 | 25,757 | 35,675 |  |  |  |
| December | 46,989 | 50,544 | 48,798 | 62,188 |  |  |  |
| Total | \$351,910 | \$384,564 | \$371,151 | \$447,193 | \$178,818 | 35.99\% | \$ 47,329 |


| Marijuana |
| :--- |
| January |
| February |
| March |
| April |
| May |
| June |
| July |
| August |
| September |
| October |
| November |
| December |
| Total |


| $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 31,168 | 27,131 | 29,311 | 32,173 | 33,913 | 5.41\% |  | 1740 |
| 25,041 | 26,085 | 26,709 | 19,951 | 31,962 | 60.20\% |  | 12011 |
| 28,648 | 29,899 | 29,390 | 25,773 | 33,295 | 29.19\% |  | 7522 |
| 16,147 | 16,065 | 17,315 | 14,023 | 23,279 | 66.00\% |  | 9255 |
| 11,489 | 12,648 | 13,022 | 8,938 |  |  |  |  |
| 15,041 | 16,920 | 17,543 | 31,562 |  |  |  |  |
| 18,086 | 17,930 | 17,040 | 31,480 |  |  |  |  |
| 19,409 | 24,648 | 30,484 | 31,702 |  |  |  |  |
| 16,677 | 16,074 | 18,397 | 27,749 |  |  |  |  |
| 15,612 | 13,013 | 15,801 | 25,305 |  |  |  |  |
| 14,784 | 13,171 | 17,223 | 24,229 |  |  |  |  |
| 24,375 | 24,141 | 26,516 | 31,771 |  |  |  |  |
| \$236,477 | \$237,725 | \$258,749 | \$304,657 | \$122,448 | 33.21\% | \$ | 30,528 |
| $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |  |
| 2,984 | 3,640 | 4,385 | 6,033 | 12,404 | 105.60\% |  | 6371 |
| 3,231 | 2,799 | 3,480 | 5,166 | 9,947 | 92.54\% |  | 4781 |
| 3,862 | 3,882 | 4,815 | 6,882 | 12,416 | 80.42\% |  | 5534 |
| 2,453 | 3,248 | 2,861 | 4,575 | 9,745 | 113.00\% |  | 5170 |
| 3,104 | 3,188 | 3,407 | 4,491 |  |  |  |  |
| 4,482 | 4,436 | 3,176 | 7,165 |  |  |  |  |
| 3,302 | 3,446 | 2,755 | 7,582 |  |  |  |  |
| 3,265 | 3,818 | 3,891 | 10,338 |  |  |  |  |
| 4,539 | 4,089 | 6,172 | 11,423 |  |  |  |  |
| 3,434 | 3,471 | 4,569 | 9,450 |  |  |  |  |
| 3,364 | 3,296 | 4,570 | 10,534 |  |  |  |  |
| 6,278 | 8,999 | 10,651 | 30,778 |  |  |  |  |
| \$44,298 | \$48,312 | \$54,731 | \$114,416 | \$44,512 | 96.47\% | \$ | 21,856 |


| Recreation | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | 2020 | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 48,459 | 42,007 | 43,436 | 46,910 | 66,340 | 41.42\% | 19430 |
| February | 44,530 | 48,795 | 46,664 | 44,854 | 54,774 | 22.12\% | 9920 |
| March | 53,565 | 59,541 | 63,482 | 22,758 | 71,347 | 213.50\% | 48589 |
| April | 20,888 | 16,770 | 18,809 | 3,637 | 19,465 | 435.18\% | 15828 |
| May | 14,608 | 12,596 | 8,282 | 6,672 |  |  |  |
| June | 35,604 | 33,700 | 30,806 | 15,650 |  |  |  |
| July | 42,432 | 29,948 | 25,206 | 40,572 |  |  |  |
| August | 4,322 | 24,299 | 25,988 | 30,520 |  |  |  |
| September | 22,731 | 25,031 | 25,167 | 25,648 |  |  |  |
| October | 10,447 | 10,601 | 15,413 | 20,488 |  |  |  |
| November | 17,648 | 23,479 | 23,071 | 21,700 |  |  |  |
| December | 54,047 | 67,869 | 60,822 | 61,670 |  |  |  |
| Total | \$369,281 | \$394,636 | \$387,147 | \$341,080 | \$211,925 | 79.36\% | \$ 93,766 |
| Restaurants | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| January | 140,750 | 156,201 | 166,537 | 170,077 | 147,088 | -13.52\% | (22989) |
| February | 137,809 | 149,301 | 159,138 | 141,461 | 145,567 | 2.90\% | 4106 |
| March | 165,067 | 172,194 | 180,804 | 75,757 | 177,804 | 134.70\% | 102047 |
| April | 80,381 | 92,165 | 97,559 | 40,447 | 120,884 | 198.87\% | 80437 |
| May | 79,434 | 87,404 | 91,509 | 50,709 |  |  |  |
| June | 136,345 | 135,401 | 134,594 | 105,428 |  |  |  |
| July | 158,493 | 190,926 | 194,412 | 172,189 |  |  |  |
| August | 159,088 | 159,691 | 165,128 | 199,979 |  |  |  |
| September | 128,645 | 135,573 | 149,194 | 148,610 |  |  |  |
| October | 89,351 | 93,044 | 98,618 | 114,398 |  |  |  |
| November | 82,926 | 96,329 | 104,688 | 107,540 |  |  |  |
| December | 141,064 | 170,659 | 158,911 | 121,279 |  |  |  |
| Total | \$1,499,353 | \$1,638,888 | \$1,701,091 | \$1,447,874 | \$591,342 | 38.25\% | \$ 163,600 |


| Retail - General | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| January | 142,695 | 156,082 | 167,966 | 182,901 | 195,338 | 6.80\% | 12437 |
| February | 125,800 | 135,324 | 155,094 | 207,054 | 173,343 | -16.28\% | (33711) |
| March | 146,621 | 169,424 | 177,960 | 174,337 | 192,564 | 10.46\% | 18227 |
| April | 115,380 | 107,993 | 123,388 | 110,401 | 205,880 | 86.48\% | 95479 |
| May | 110,343 | 124,256 | 131,279 | 147,340 |  |  |  |
| June | 150,766 | 163,758 | 193,885 | 209,467 |  |  |  |
| July | 161,460 | 180,059 | 235,412 | 233,407 |  |  |  |
| August | 149,692 | 166,988 | 223,475 | 224,784 |  |  |  |
| September | 138,046 | 142,780 | 192,595 | 208,806 |  |  |  |
| October | 119,127 | 134,034 | 179,063 | 180,863 |  |  |  |
| November | 142,805 | 156,533 | 191,461 | 187,380 |  |  |  |
| December | 198,047 | 224,095 | 283,050 | 265,068 |  |  |  |
| Total | \$1,700,782 | \$1,861,326 | \$2,254,628 | \$2,331,808 | \$767,126 | 13.70\% | \$ 92,433 |
| $\underline{\text { Utility }}$ | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| January | 49,663 | 44,089 | 46,140 | 40,632 | 44,315 | 9.06\% | 3683 |
| February | 41,972 | 44,868 | 42,206 | 35,053 | 38,341 | 9.38\% | 3288 |
| March | 42,460 | 39,552 | 41,395 | 46,458 | 54,724 | 17.79\% | 8266 |
| April | 34,060 | 34,859 | 34,161 | 27,264 | 33,692 | 23.58\% | 6428 |


| May | 29,576 | 29,875 | 27,340 | 24,481 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| June | 31,178 | 27,374 | 22,962 | 38,266 |  |  |  |
| July | 34,970 | 26,360 | 23,331 | 23,960 |  |  |  |
| August | 34,989 | 24,172 | 22,460 | 21,025 |  |  |  |
| September | 18,689 | 26,115 | 23,637 | 32,600 |  |  |  |
| October | 28,058 | 30,857 | 21,227 | 23,570 |  |  |  |
| November | 31,353 | 27,416 | 29,890 | 26,708 |  |  |  |
| December | 38,566 | 45,407 | 52,153 | 49,311.34 |  |  |  |
| Total | \$415,534 | \$400,944 | \$386,902 | \$389,329 | \$171,072 | 14.50\% | \$ 21,665 |
| Vacation Rental | $\underline{2017}$ | $\underline{2018}$ | $\underline{2019}$ | $\underline{2020}$ | $\underline{2021}$ |  |  |
| January | 25,276 | 46,147 | 59,020 | 107,040 | 91,800 | -14.24\% | (15240) |
| February | 32,150 | 39,981 | 51,600 | 83,338 | 101,593 | 21.91\% | 18255 |
| March | 97,491 | 111,099 | 130,694 | 47,809 | 115,891 | 142.40\% | 68082 |
| April | 11,480 | 17,470 | 16,021 | 20,050 | 49,915 | 148.96\% | 29866 |
| May | 7,252 | 5,995 | 7,494 | 1,573 |  |  |  |
| June | 24,430 | 29,184 | 30,157 | 19,458 |  |  |  |
| July | 20,191 | 23,448 | 26,321 | 63,826 |  |  |  |
| August | 14,905 | 19,450 | 23,180 | 56,982 |  |  |  |
| September | 39,637 | 42,030 | 47,720 | 57,708 |  |  |  |
| October | 12,026 | 14,501 | 35,157 | 51,674 |  |  |  |
| November | 22,146 | 26,094 | 34,582 | 48,991 |  |  |  |
| December | 73,342 | 87,032 | 102,590 | 100,537 |  |  |  |
| Total | \$380,326 | \$462,431 | \$564,535 | \$658,985 | \$359,199 | 39.10\% | \$ 100,963 |

